

**2012 BROKER DUES INVOICE**

**THANK YOU FOR BEING A VALUED MEMBER OF THIS NORTHSHORE PROFESSIONAL ASSOCIATION!**

**COMPLETE AND RETURN THIS FORM FOR YOURSELF, WITH YOUR REMITTANCE, AS THE MANAGING BROKER. THE FORMS NEEDED FOR YOUR AGENTS ARE ALSO INCLUDED IN THIS PACKET, AS THE 2012 AGENT DUES INVOICE. THAT COMPLETED FORM MUST THEN BE ATTACHED TO EVERY AGENT'S PAYMENT AND RETURNED. PLEASE PRINT.**

**TO: BROKER / OWNER / MANAGER**

\_\_\_\_\_  
**BROKER'S NAME**

\_\_\_\_\_  
**HOME ADDRESS** \_\_\_\_\_  
**ZIP**

\_\_\_\_\_  
**E-MAIL** \_\_\_\_\_  
**CELL NUMBER**

**▶ PAYMENTS MUST BE RECEIVED IN NABOR OFFICE BY TUESDAY, NOVEMBER 15, 2011**

Local NABOR Dues – 2012	\$ 140
State LR Dues - 2012	155
National NAR Dues – 2012	120
NAR Special Assessment - 2012	35

**TOTAL DUE** ..... **\$ 450**

**Please support your local Political Action Committees (PAC) – Suggested Voluntary Contributions:**

- LARPAC – BROKER 125
- Friends of Louisiana Real Estate 20

**TOTAL DUE (with voluntary PAC contributions)** ..... **\$ 595**

**TOTAL DUE (Joining NABOR as a Secondary or Dual Member, where your State and National dues were already paid with your Primary Board)** ..... **\$ 140**

Payments received after **November 15, 2011** – \$50 Late Fee will be applied;  
 Payments received after **December 31, 2011** – \$100 late fee applied; \$50 re-instatement fee may also be applied;  
 NSF checks or credit card declines will be assessed \$25 for every additional processing attempt.  
 Dues are non-refundable.

▶ ▶ ▶ **FILL IN TOTAL AMOUNT PAID:**      \$ \_\_\_\_\_

**IMPORTANT: Brokers should collect all payments and forms from their agents. Everyone in your office must be accounted for. Please remind your agents that they are NOT TO SEND THEIR PAYMENTS BACK INDIVIDUALLY TO NABOR. Brokers will then return all hardcopy returns to NABOR in one packet via U.S. Mail or hand delivery before November 15, 2011.**

**Paid:**  **Check #** \_\_\_\_\_ **Payable to NABOR**       **Online** (Must attach your online receipt printout)

**VISA / MASTER CARD #** \_\_\_\_\_ **Expiration Date** \_\_\_\_/\_\_\_\_/\_\_\_\_

**PRINT NAME OF CREDIT CARD HOLDER:** \_\_\_\_\_

**Credit Card Billing Address :** \_\_\_\_\_  
address city, zip

**AUTHORIZATION SIGNATURE:** \_\_\_\_\_



*You Are Cordially Invited.....*

## ***To Rejoin the NORTHSHORE AREA BOARD OF REALTORS***

**All agents can join NABOR as either a primary or secondary member.**

The usual board Transfer Fees will be waived from now until Christmas, 2011.

The focus of the NABOR Mission is to remain small enough to personally know all of our members, while offering immeasurable professional services. You make a difference in this smaller association with a renewed growing spirit.

The Northshore Area Board is the 5<sup>th</sup> largest local association in the state, sharing all the same rights and privileges that all 13 local boards adhere to under state and national standards.

Supporting our mission to be of progressive and proactive service, our membership is made up of agents, brokers and affiliates in St. Tammany, Tangipahoa and Washington Parishes. Our membership size affords us the unique opportunity and time to offer exceptional professional assistance to all our members.

The governing body of NABOR is made up of agents and brokers from Slidell, Covington, Mandeville, Folsom, Hammond and Madisonville.

NABOR has revitalized its working committee teams (Affiliate, Awards, Education, Legislative, Special Events, Technology, Grievance, and Professional Standards) to be of more profitable service to the diverse needs of its members.

Quarterly Broker Councils and Rookie Roundtables provide opportunities for members to share ideas.

The 2012 President of the Louisiana Realtors Association is a NABOR.

Senior executives from the National Association of Realtors and the Louisiana Realtors Association have collaborated with NABOR leadership in developing sound, long-term strategic plans.

NABOR offers numerous hours of free continuing education to all members with classes held in Slidell, Covington, Mandeville and Hammond. Special request classes in Washington Parish have also occurred. Courses on particular topics and locations are offered at member's request.

NABOR serves its members through involvement with the Louisiana Realtors Association and the National Association of Realtors.

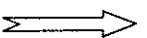
NABOR's Political Action Committee considers local political candidates and government issues that will have the best influence in our immediate area supporting private property rights.

The PAC provides opportunities for agents to personally meet government representatives and economic development leaders to review legislative and industry concerns.

NABOR is proud to have an active affiliate corporate base that supports northshore members.

NABOR's Annual Sales Awards Program remains popular by allowing agents and their companies to be more competitively recognized in productivity and service within the local community.

**Primary and secondary NABOR members are both eligible to win awards.**



All award recipients are acknowledged on stage at the annual luncheon (March 29, 2012). Winners are also recognized online and in full-page color in the New Orleans Times Picayune and the Hammond Daily Star Newspapers.

Awards are presented to individuals and teams for residential and commercial GCC (gross closed commissions) on the following levels:

INDIVIDUALS	TEAMS OF 2-3	TEAMS 4+
Bronze.....\$ 35,000 - \$64,999	\$ 60,000 – 99,999	\$100,000 – 149,999
Silver..... \$ 65,000 - \$109,999	\$ 100,000 – 144,999	\$150,000 – 199,999
Gold.....\$ 110,000 - \$179,999	\$ 145,000 – 199,999	\$200,000 – 249,999
Platinum.....\$ 180,000 +	\$ 200,00 +	\$250,000 +

Non-production awards are also given for Realtor of the Year, Rookie of the Year, Affiliate of the Year, and Good NABOR Award.

A variety of special events that are also sponsored during the year allows industry professionals and property owners to come together as business networks are cultivated.

NABOR has had only one local dues increase in 7 years. In comparison, NABOR dues are still lower than other associations and remain affordable at only \$140 per year.

For easier convenience, members can take advantage of a special savings program offered, with added perks, that gives agents an opportunity to save their annual dues all year, easily preparing early for the November 15<sup>th</sup> deadline.

NABOR enjoys ongoing weekly online communications with members.

NABOR offers quick and resourceful website member access to online industry information without additional passwords to remember.

Board of Directors personally visits all brokerage firms in the tri-parish area to hear first-hand how NABOR can better serve them.

NABOR Office is conveniently located in the Chase Bank Center on Hwy 190 in Mandeville. Staff is available at your convenience for any special assistance.

NABOR has ongoing northshore community outreach endeavors with Habitat for Humanity, the Samaritan Center, St. Michael's Episcopal Pre-School, St. Tammany Association of Retarded Citizens (STARC) and the Tangipahoa Association of Retarded Citizens (TARC).

NABOR enjoys one major annual fundraiser whose increasing popularity over the years has outgrown 2 state parks. A portion of proceeds from NABOR's major fundraiser, *The Northshore Realtor Chili Challenge*, supports local groups. Competition is open to everyone! 10/29/2011 - Mandeville Lakefront.

NABORs invest in the value of belonging to a local association where they also work and have made a home. Members support the right to select the best professional association they can belong to.

*Thank you for all you do for the real estate community and for your hopeful consideration, to become reacquainted with the Northshore Area Board of Realtors.*