

# **NABOR SALES AWARDS 2018**

**THE FOLLOWING AWARDS FORMS  
ALL NEED TO BE COMPLETED AND  
RETURNED TO THE NABOR OFFICE  
BEFORE**

**2:00pm**

**WEDNESDAY, JANUARY 17, 2018**

*(not postmarked by)*

*Many thanks for your assistance on this important deadline!*

**ONLY HARDCOPY FORMS AND SUPPORTING DOCUMENTS CAN  
BE SUBMITTED.**

**NO E-MAIL, SCANS, TEXTS OR FAXES  
WILL BE ACCEPTED.**

**Fees are assessed for late or incomplete submissions.**

***AWARDS GALA LUNCHEON AND SPONSOR INFORMATION  
WILL BE AVAILABLE IN EARLY FEBRUARY 2018.***

NORTHSHORE AREA BOARD OF REALTORS®  
2017 ROOKIE OF THE YEAR NOMINATION FORM

**ROOKIE nominations are supposed to be a surprise! Please do not inform agents they are being nominated.**

PRINT: Name of Rookie Nominee : \_\_\_\_\_

Nominee's RE License Issue Date: \_\_\_\_/\_\_\_\_/\_\_\_\_ Joined NABOR Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Nominee Contact #: \_\_\_\_\_ Nominee's OFFICE Parish: \_\_\_\_\_

Name of person nominating Rookie: \_\_\_\_\_ Phone: \_\_\_\_\_

Nominee's Company Name: \_\_\_\_\_

\_\_\_\_\_  
Address City, State, Zip  
Broker's Name: \_\_\_\_\_ Phone: \_\_\_\_\_

- **Managers can submit one (1) Rookie to be nominated with all documents including their GCI that support the suggested considerations below. Include two (2) letters of referral in support of this one nomination.**

**Return to NABOR OFFICE only by January 17, 2018.** Faxed or email nominations will not be accepted.

Nominations will not be considered without all documents. Nomination Form must be signed below by the broker who is nominating the Rookie agent. **Staple nominee's business card to this form. No paper clips.**

**Managers will be notified. The recipient of this award is expected to be in attendance at the Gala.**

JUDGING CONSIDERATIONS SUGGESTED FOR ROOKIE OF THE YEAR:

- **REALTOR® SPIRIT:** - Endorses the principles of the National Association of REALTORS® Code of Ethics and supports the local NABOR by participating in the various association events. Must be a licensed agent and NABOR member in good standing;
- **COMMUNITY ACTIVITY:** - Involved in community service through various organizations that work for the overall good of the local Northshore area;
- **BUSINESS AFFAIRS:** - Demonstrates good business practices and respectful services to clients and colleagues in the real estate industry. Must not have any past or pending ethics sanctions.
- **Must have a MINIMUM production of THIRTY (30) successfully closed transactions during the FIRST TWO (2) YEARS FROM THE DATE ORIGINALLY LICENSED.**

I attest that all information and supporting documents on this 2017 Rookie Nominee are true:

\_\_\_\_\_  
Signature of Broker nominating this ROOKIE

\_\_\_\_\_  
Date

**AWARDS LUNCHEON IS MARCH 15, 2018 AT KEITH YOUNG'S NEW "GREYSTONE" IN MANDEVILLE**

NORTHSHORE AREA BOARD OF REALTORS  
**2017 REALTOR OF THE YEAR NOMINATION FORM**

***Nominations are supposed to be a surprise! Please do not inform REALTORS they are being nominated.***

**PRINT:** Name of Nominee : \_\_\_\_\_  Agent  Broker

Total # of Years in Real Estate Industry: \_\_\_\_\_ Year Joined NABOR: \_\_\_\_\_

Nominee Contact #: \_\_\_\_\_ Nominee's OFFICE Parish: \_\_\_\_\_

Name of person nominating *Realtor of Year*: \_\_\_\_\_ Phone: \_\_\_\_\_

Nominee's Company Name: \_\_\_\_\_

\_\_\_\_\_  
*Address, City, State, Zip*

Broker's Name: \_\_\_\_\_ Phone: \_\_\_\_\_

***Complete this REALTOR OF YEAR Nomination Form AND include two (2) letters of referral in support of this nomination.***

***Return to NABOR OFFICE only by January 17, 2018.*** *Faxed or email nominations will not be accepted. Nominations will not be considered without all documents.*

*Nomination Form must be signed below. **Staple nominee's business card to this form. No paper clips.***

***Managers will be notified. The recipient of this award is expected to be in attendance at the Gala.***

**JUDGING CONSIDERATIONS SUGGESTED FOR REALTOR OF THE YEAR:**

- **REALTOR® SPIRIT:** - Endorses the principles of the National Association of REALTORS® Code of Ethics and supports the local NABOR by participating in the various association events. Must be a licensed agent or broker and NABOR member in good standing;
- **COMMUNITY ACTIVITY:** - Involved in community service through various organizations that work for the overall good of the local Northshore area;
- **BUSINESS AFFAIRS:** - Demonstrates good business practices and respectful services to clients and colleagues in the real estate industry; Must not have any past or pending ethics sanctions.

I attest that all information and supporting documents on this 2017 REALTOR OF YEAR Nominee are true:

\_\_\_\_\_  
 Signature of person nominating this 2017 REALTOR OF YEAR

\_\_\_\_\_  
 Date

***AWARDS LUNCHEON IS MARCH 15, 2018 AT KEITH YOUNG'S NEW "GREYSTONE" IN MANDEVILLE***

STAPLE Business Card Here  
  
No paper clips, please

NORTHSHORE AREA BOARD OF REALTORS®  
REAL ESTATE SALES RECOGNITION PROGRAM  
2017-2018 VERIFICATION FORM

**CURRENT BROKER**

Must check one: **APPLICANT IS A**  **PRIMARY** OR  **SECONDARY** NABOR MEMBER IN 2017 and 2018

Check one:  Team or  Individual (*Applicants must choose to be recognized as EITHER Team OR Individual*)

Individual **OR** Team's Name: \_\_\_\_\_

If Team, PRINT all member names. **EVERY MEMBER OF A TEAM MUST BE A CURRENT NABOR.**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Check only one (1):  Residential or  Commercial

(Applicants may choose to be recognized in BOTH residential and commercial categories if their GCI qualifies in each category. If GCI qualifies for both categories, the Applicant must fill out a separate entry form.)

**2017 GCI PRODUCTION – ATTACH GCI REPORTS ON EACH AGENT**

Current Company Affiliation: \_\_\_\_\_

Total Gross Commission Income (GCI) Residential \$ \_\_\_\_\_

Total Gross Commission Income (GCI) Commercial \$ \_\_\_\_\_

▶ **TOTAL** \$ \_\_\_\_\_

Broker Verification Statement:

I, (print) \_\_\_\_\_, do hereby acknowledge that I have reviewed this application for accuracy and attest to the fact that all information contained herein reflects a true and accurate representation of the applicant's **production for the year 2017.**

**CURRENT BROKER/MANAGER** : \_\_\_\_\_ City: \_\_\_\_\_

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
DATE

STAPLE Business Card Here  
No paper clips, please

NORTHSHORE AREA BOARD OF REALTORS®  
REAL ESTATE SALES RECOGNITION PROGRAM

2017-2018 VERIFICATION FORM  
**PREVIOUS BROKER**

Must check one: **APPLICANT IS A**  PRIMARY OR  SECONDARY NABOR MEMBER IN 2017 and 2018

Check one:  Team or  Individual *(Applicants must choose to be recognized as EITHER Team OR Individual)*

Individual **OR** Team Name: \_\_\_\_\_

If Team, PRINT all member names. **EVERY MEMBER OF A TEAM MUST BE A CURRENT NABOR.**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Check only one (1)  Residential or  Commercial

(Applicants may choose to be recognized in BOTH residential and commercial categories if their GCI qualifies in each category. If GCI qualifies for both categories, the Applicant must fill out a separate entry form.)

**2017 GCI PRODUCTION – ATTACH GCI REPORTS ON EACH AGENT**

Current Company Affiliation: \_\_\_\_\_

Total Gross Commission Income Residential \$ \_\_\_\_\_

Total Gross Commission Income Commercial \$ \_\_\_\_\_

▶ **TOTAL** \$ \_\_\_\_\_

Broker Verification Statement:

I, (print) \_\_\_\_\_, do hereby acknowledge that I have reviewed this application for accuracy and attest to the fact that all information contained herein reflects a true and accurate representation of the applicant's **production for the year 2017.**

**PREVIOUS BROKER/MANAGER:** \_\_\_\_\_ City: \_\_\_\_\_

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
DATE

## 2018 NEW LIFE AWARD

**Only the Managing Broker completes this form for every agent who qualifies for a New Life Award.**

Agents in good standing, who have already attained NABOR sales production recognition for five (5) previous years, qualify for a **NEW LIFE MEMBERSHIP AWARD**.

Awards received from other boards or associations cannot be applied towards this NABOR honor award.

In other words, 2017 would make the **6<sup>th</sup> time (or production year) that the agent is receiving a NABOR production award.**

To qualify as a New Life Member, an applicant must have received a NABOR Sales Production Award five (5) previous times. These **do not need to be consecutive years.**

**Please list the prior years the agent received a NABOR Award.**

Supporting documentation may be requested at a later date, if needed..

**1<sup>st</sup> year awarded** \_\_\_\_\_

**2<sup>nd</sup> year awarded** \_\_\_\_\_

**3<sup>rd</sup> year awarded** \_\_\_\_\_

**4<sup>th</sup> year awarded** \_\_\_\_\_

**5<sup>th</sup> year awarded** \_\_\_\_\_

**PRINT NAME OF REALTOR:** \_\_\_\_\_

**REALTOR's CELL #:** \_\_\_\_\_

**COMPANY:** \_\_\_\_\_

**MANAGING BROKER's SIGNATURE:** \_\_\_\_\_

**NORTHSHORE AREA BOARD OF REALTORS  
2017 ADMINISTRATOR OF THE YEAR AWARD**

***Nominations are supposed to be a surprise! Please don't tell your administrator they are being nominated.***

NABOR is proud to recognize administrative personnel associated with a **real estate or current NABOR affiliate member firm**, who demonstrates outstanding professional service to their organization. The Administrator of the Year effectively endorses the efforts of NABOR, while supporting the mission and vision of their own company. The award recognizes an individual who contributes to advancing the name of their company and its professional association, while impressively servicing local clients and colleagues.

Nominees should present a proficient image and have demonstrated exceptional ability to manage and fulfill the business objectives and organizational effectiveness of their company, while delivering professional service and sound judgment. The Administrator of the Year has an appreciation of the ethical standards of practice in the real estate and associated industries, with noted professionalism representing their own company.

**WHO IS ELIGIBLE FOR THIS AWARD?** The official company work title for the nominee must be Office Administrator, Manager, **or any other position designation that comparably reflects the award title.**

Nominee does **not have to be a licensed real estate agent or broker.** All nominees must be employed in their company for a **minimum of three (3) years.** Please call NABOR Office with any questions 985-674-4233.

**WHO CAN NOMINATE ADMINISTRATOR OF THE YEAR?** An office manager, business owner or co-worker **can nominate one (1) candidate from their office.** All nominees must have expressed written support of the managing broker or company supervisor.

The person submitting the nomination **must include a written narrative explaining the general duties and responsibilities of this administrative position and why their candidate is deserving of this award.**

**A 2nd letter of professional endorsement, from someone other than the managing broker or company supervisor, must also be included** in this application. Please include **nominee's business card**, if available.

**HOW DO I SUBMIT A NOMINEE?** All nomination **hardcopy forms must be returned before JANUARY 17, 2018, to the NABOR Office only,** 3500 Highway 190, Suite 210, Mandeville, LA 70471. Emails/faxes will not be accepted .

NABOR's Administrator of the Year will be proudly presented at the Sales Awards Gala on **March 15, 2018.** **Managers will be notified. The recipient of this award is expected to be in attendance at the Luncheon Gala.**

**RETURN THIS COMPLETED PAGE TO NABOR OFFICE WITH ALL SUPPORTING DOCUMENTS:**

**ADMINISTRATOR NOMINEE:** \_\_\_\_\_ **TITLE:** \_\_\_\_\_

**HOW LONG HAS THE NOMINEE BEEN ASSOCIATED WITH YOUR COMPANY:** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_ **MANAGER:** \_\_\_\_\_

**MANAGER'S CONTACT #** \_\_\_\_\_

I attest that all information and supporting documents for the 2017 ADMINISTRATOR OF THE YEAR AWARD nominee are true to the best of my knowledge:

\_\_\_\_\_  
**Signature of managing broker or company supervisor**

\_\_\_\_\_  
**Date**

***AWARDS LUNCHEON IS MARCH 15, 2018 AT KEITH YOUNG'S NEW "GREYSTONE" IN MANDEVILLE***

NORTHSHORE AREA BOARD OF REALTORS®  
REAL ESTATE SALES RECOGNITION PROGRAM

**2018 AWARDS ORDER FORM – RETURN WITH AWARDS PACKETS**

**Please include this order form & check  
by JANUARY 17**

PRINT INFORMATION AND SIGN BELOW:

Company Name: \_\_\_\_\_

Broker /Manager Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Office Address: \_\_\_\_\_

Phone: \_\_\_\_\_ address E-Mail: \_\_\_\_\_ city, state, zip

**# of CERTIFICATES FROM YOUR OFFICE:**

\_\_\_\_\_ Bronze @ \$2.25 ea. = \$ \_\_\_\_\_

\_\_\_\_\_ Silver @ \$2.25 ea. = \$ \_\_\_\_\_

\_\_\_\_\_ Gold @ \$2.25 ea. = \$ \_\_\_\_\_

\_\_\_\_\_ Platinum @ \$2.25 ea. = \$ \_\_\_\_\_

\_\_\_\_\_ **TOTAL CERTIFICATES @ \$2.25 PER =.....= \$ \_\_\_\_\_**

Re-printing of additional, lost or damaged certificates @ \$10.00 ea.= \$ \_\_\_\_\_

*Any errors on original certificate will be corrected at no charge.*

*Thank you for making checks payable to NABOR.*

\_\_\_\_\_  
Broker Signature

\_\_\_\_\_  
Date

2017 Awards Recipients will be posted in newspaper and online after the 2018 Awards Luncheon in March.

*Media advertising costs will be billed later under a separate cover after the awards luncheon.*

*Names on certificates and in the media will be written exactly as submitted on these forms. **Please carefully check spellings.***

*Awards Gala Luncheon Tickets and Sponsorships will be available in early February. Advanced tickets required. All awards fees and event payments are non-refundable. Thank you!*

**2018 NABOR AWARDS NOMINEE MASTER LIST**

**COMPANY:** \_\_\_\_\_ **LOCATION:** \_\_\_\_\_

PLEASE SUBMIT A WORD DOCUMENT IN THE FORMAT BELOW THAT **LISTS AND NUMBERS ALL YOUR AGENTS IN THE CORRECT CATEGORY** THAT YOU ARE SUBMITTING FOR AN AWARD.

**INDIVIDUAL PRODUCTION:**

- BRONZE..... \$ 35,000 to \$ 64,999 GCI**
- SILVER.....\$ 65,000 to \$ 109,999 GCI**
- GOLD.....\$ 110,000 to \$ 179,999 GCI**
- PLATINUM ..... \$ 180,000 and over GCI**

**TEAM PRODUCTION :**

<u>Teams of 2-3</u>		<u>Groups 4 +</u>
Bronze	60, 000 - 99,999 GCI	100,000 – 149,999 GCI
Silver	100,000 – 144,999 GCI	150,000 – 199,999 GCI
Gold	145,000 – 199,999 GCI	200,000 - 249,999 GCI
Platinum	200,000 + GCI	250,000 + GCI

LIST BY **LAST NAME IN ALPHABETICAL ORDER BY EACH WINNING CATEGORY.**

**PLATINUM AWARD**

**AGENT**

<b>FIRST NAME</b>	<b>LAST NAME</b> <i>(List in alpha order by LAST NAME)</i>	<b>INDIVIDUAL OR TEAM</b>	<b>GCI \$</b>
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- 1.
- 2. and so on....

**GOLD AWARD**

**AGENT**

<b>FIRST NAME</b>	<b>LAST NAME</b> <i>(List in alpha order by LAST NAME)</i>	<b>INDIVIDUAL OR TEAM</b>	<b>GCI \$</b>
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- 1.
- 2. and so on....

**SILVER AWARD**

**AGENT**

<b>FIRST NAME</b>	<b>LAST NAME</b> <i>(List in alpha order by LAST NAME)</i>	<b>INDIVIDUAL OR TEAM</b>	<b>GCI \$</b>
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- 1.
- 2. and so on....

**BRONZE AWARD**

**AGENT**

<b>FIRST NAME</b>	<b>LAST NAME</b> <i>(List in alpha order by LAST NAME)</i>	<b>INDIVIDUAL OR TEAM</b>	<b>GCI \$</b>
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- 1.
- 2. and so on....

